

JYNELL D. BERKSHIRE

Jynell Berkshire brings more than a decade of government relations experience to bear for her clients before the federal, state and local levels of government and respective regulatory agencies. Prior to founding eGlobal Consulting, Inc., Ms. Berkshire was a founding member of Global Innovative Relations & Strategies, Inc., and The Third House Advocacy Group, LLC, professional service firms providing government relations, public relations and legal-related services.

eGlobal Consulting, Inc., a certified Women-Owned Business Enterprise (WBE), is an energy consulting and government advocacy firm headquartered in Indianapolis, Indiana. eGlobal Consulting, Inc. provides the expertise and support to its clients as to technological and innovative business solutions for a new energy economy. eGlobal prides itself on its diverse expertise of energy consulting, government relations and legal services.

Ms. Berkshire has a unique combination of legal and public policy talents that transcend to the federal, state and local levels of government and respective regulatory agencies. Ms. Berkshire is also recognized as an energy expert and has been featured on Inside Indiana Business with Gerry Dick. Ms. Berkshire has spoken before numerous industry organizations and businesses as to the new energy economy, including the 2007 Indiana Energy Summit hosted by the Indiana Chamber of Commerce. Ms. Berkshire is also a preferred provider at the Flagship Enterprise Center, the second designated certified technology park in the State of Indiana, as well as Inventrek Technology Park. Ms. Berkshire has assisted the Flagship Enterprise Center and Inventrek Technology Park in developing its strategic architecture for the delivery of incubator services to entrepreneurs to support and attract high technology businesses in the State of Indiana and to promote technology transfer opportunities.

In addition to Ms. Berkshire's work within the certified technology park community in the State of Indiana, Ms. Berkshire also specializes in assisting minority-owned, women-owned and veteran-owned companies become certified with local and state governments, national organizations and private industries. On March 21, 2007, the Indiana Department of Administration announced eGlobal Consulting, Inc., as the preferred provider of services for the newly created Minority Business Enterprise Center. Ms. Berkshire and her team are certified via the Tuck School of Business at Dartmouth College Executive Education Program to work with and provide high-quality strategic business consulting services to minority-owned business enterprises through the U.S. Department of Commerce Minority Business Development Agency. The Indiana Minority Business Enterprise Center serves the minority business community by providing solutions to the challenges of growing a business. With a proven knowledge base and an objective perspective, Ms. Berkshire and her team help clients to overcome barriers to expansion.

Ms. Berkshire also has extensive expertise in transportation and advanced technology mobile applications. Such expertise is evidenced with her career at General Motors Corporation. Ms. Berkshire served as Allison Transmission, General Motors Corporation's Government Affairs Manager with respect to advancing its parallel hybrid propulsion architecture for medium and heavy-duty commercial and military vehicle applications before federal, state and local governments and agencies. Ms. Berkshire also served as the Heavy Hybrid Industry Executive Committee member of the 21st Century Truck Partnership, an initiative comprised of 16 industry partners representing engine manufacturers, truck manufacturers, heavy hybrid propulsion developers, and the U.S. Departments of Defense, Energy, and Transportation and the Environmental Protection Agency, in support of a ten-year, cost-shared, research and development program to demonstrate commercially viable truck and bus propulsion and vehicle systems technologies.

Ms. Berkshire has worked on initiatives with respect to non-lethal directed energy defense weapon systems, unmanned aerial vehicles, distributed energy, defense, aerospace, homeland security, and green energy and LEED projects, among others. Ms. Berkshire has collaborated with and worked on numerous energy, defense and transportation projects with national and international companies, suppliers and distributors. Ms. Berkshire has also worked with U.S. producing petroleum companies,

utility companies, and those entities that either produce or supply alternative fuels to reduce our nation's dependency on imported oil, i.e., methanol, ethanol, biodiesel, compressed natural gas, liquefied petroleum gas, to name a few.

Further, Ms. Berkshire worked with the late professional motorsports driver Paul Dana to develop a racing program to compete in the Indy Racing League. Such racing program is supported by the ethanol industry and the advanced technology/manufacturing communities. Ms. Berkshire also collaborated on the initiative to change the fuel of choice from "methanol" to "ethanol" in the IndyCar Series® of the Indy Racing League. Beginning in 2006, a maximum blend of 90 percent methanol and 10 percent ethanol is the target for the IndyCar Series® with 100 percent fuel-grade ethanol in 2007.

In the Spring of 2005, Ms. Berkshire was recognized as two candidate finalists for the newly created Executive Director position of the United States Council for Automotive Research (USCAR), the umbrella organization of DaimlerChrysler Corporation, Ford Motor Company and General Motors Corporation to further strengthen the technology base of the domestic auto industry through cooperative research. Ms. Berkshire declined such position.

Prior to joining General Motors Corporation, Ms. Berkshire concentrated her independent consulting government services and legal practice on alcoholic beverage, commerce, energy, environmental, gaming, health care, retail, real estate, telecommunications and transportation-related issues. Her clients included numerous trade associations, Indiana corporations – both large and small – international corporations, and various units of government.

To date, Ms. Berkshire concentrates her independent consulting government services and legal practice on advanced manufacturing, commerce, defense, energy, environmental, real estate, transportation, and minority, women and veteran owned business issues. Ms. Berkshire is a licensed real estate sales agent in the State of Indiana. Ms. Berkshire also is an entrepreneur who owns other companies in real estate and information publishing.

Employment

eGlobal Consulting, Inc., September 2005 to present • Global Innovative Relations & Strategies, September 2004 to September 2005 (Founding Partner, Attorney, Federal/State Registered Lobbyist) • The Third House Advocacy Group, LLC, October 2003 to August 2004 (Founding Partner, Attorney, Federal/State Registered Lobbyist) • Allison Transmission, General Motors Corporation, January 2001 to October 2003 (Attorney, Government Affairs Manager, Federal/State Registered Lobbyist) • League Chandler & Millard, LLP, 1998-2001 (Attorney, Government Affairs Consultant, Federal/State Registered Lobbyist) • Krieg DeVault Alexander & Capehart, 1991-1998 (Government Affairs Coordinator, Law Clerk, State Registered Lobbyist).

Education

Indiana University School of Law – Indianapolis, J.D., 1999; Ball State University, M.A., 1991; Ball State University, B.S., 1990.

Professional Affiliations

- Member, Indiana Society of Washington, D.C.
- Member, Governmental Society of Indiana
- Member, Indiana and Indianapolis Bar Associations
- Member, Indianapolis Press Club (Board Member 1999-2003)
- Graduate, Richard G. Lugar in Excellence Public Service Series (1997)

Admitted

Indiana • U.S. District Court, Southern and Northern Districts of Indiana